


Looking For 10X ROI

Try Our Risk Free Pilot Program!



At SafeSourcing, we help procurement teams save considerably on costs by providing tools and services that enhance the ability to do business in a better, safer, smarter, more streamlined and cost effective way. Our Customer Services team is one of the best in the industry at complementing existing procurement teams to help structure and develop projects in less time for better results.

Our white-glove managed service offerings coupled with our suite of e-procurement tools deliver referenceable savings results that are greater than 10 times the cost of our services, improving Gross Margin and Earnings significantly.

"We would not be where we are with our Indirect Spend if it were not for Safesourcing."

-Sr. VP FINANCE of \$20B Distribution Company

Historical Category Savings Examples

Print Services - 19%	Landscaping/Snow Rem - 29%	Payroll Processing - 44%
Cleaning Supplies - 31%	Uniforms - 35%	Facilities Maintenance - 34%
Office Furniture - 13%	Plastic Bags - 19%	Office Supplies - 24%
Advertising - 19%	Stretch Wrap - 16%	Marketing - 25%
Deli Cheese - 16%	Display Fixtures - 27%	Network Equipment - 39%
Receipt Paper - 27%	Waste Management - 20%	Hotel Stays - 16%
Vinegars/Cooking Wines - 11%	HVAC - 29%	Inventory Services - 26%
Cleaning Services - 21%	Pin Pads - 19%	Freight - 18%



MEASURABLE RESULTS

Results can be referenced by executive suite contacts and typically generate an ROI OF GREATER THAN 10X that can be immediately measurable in the current financial quarter.

OUR CUSTOMERS

- Foodservice Distribution
- Pharmacy Retail
- Grocery Retail
- Chemical Manufacturing
- Convenient Store Retail
- Specialty Retail
- Equipment Manufacturing
- Construction Retail
- Food Manufacturing
- Healthcare Providers
- Restaurant Supplies Retail
- Construction Manufacturing



SafeSourcec™ eRFx Suite – With SafeSourcing’s innovative e-procurement tools, you can Initiate RFI’s RFP’s or RFQ’s (also called reverse auctions) using the SafeSourcec™ eRFx suite for new contract purchases, spot buys, replenishment, aggregation and or collaboration with other buying organizations. Average annual savings exceed 24%. Improve your Gross Margin and Net Earnings in the current Accounting Period by trying out our risk free pilot program.

Pilot Description

Utilizing our SafeSourcec™ eRFx Suite described above, our SafeSourcing Customers Services team in conjunction with your companies procurement knowledge workers will conduct two eRFx (RFI,RFP,RFQ) events completed over a 30-day period.

The pilot event size is limited to 20-line items or less and ten vendors or less.

SafeSourcing Pilot deliverables include our standard reports package associated with each eRFx event which include the following.

1. **Event Summary Report:** This report shows all low quotes by their unit and savings for each item.
2. **Contact Detail Report:** This report displays participant contact information.
3. **Event Activity Report:** This is a report that lists all of the quotes and the times they were submitted. The report is lengthy but provides a good audit trail for your files.
4. **Event Detail Report:** This report provides supplier contact information, final quotes, number of quotes as well as other critical information.
5. **Event Notes Report:** This report is a detail of all notes submitted by all suppliers, relative to any notes they entered regarding their bids and also provides a good audit trail.

Upon receipt of the report package, SafeSourcing will schedule a meeting with your team to review the results including potential award scenario’s

SafeSourcing’s Pilot Cost Neutral Guarantee: Our pilot fee will not exceed the savings arising from the eRFx Event. The savings will be measured as the difference between (a) current costs or, if agreed, anticipated costs, and (b) the low quotes costs as submitted by the vendors or, if agreed, the savings arising out of the agreement with the vendor that is awarded the eRFx Event.



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